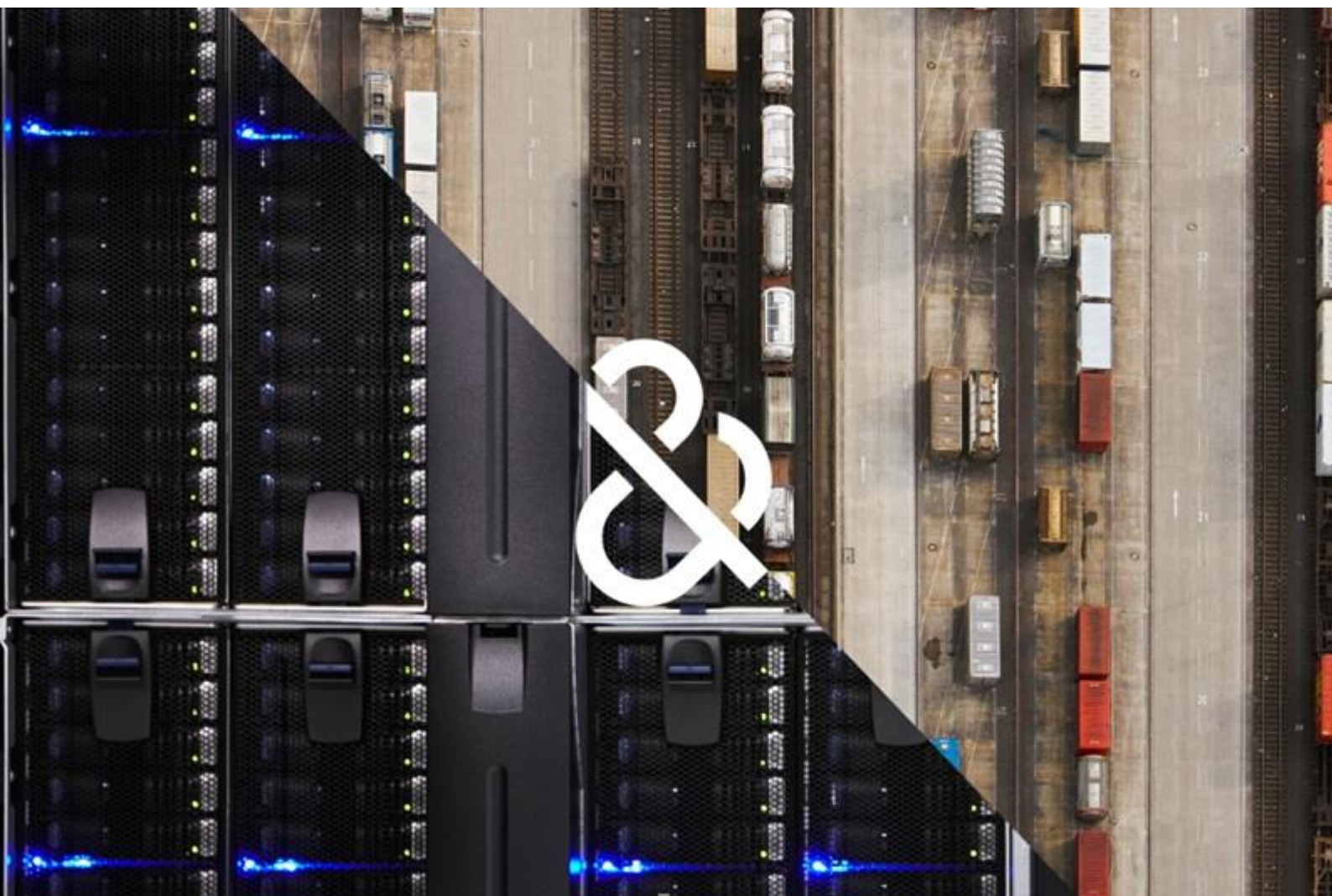


## **DUNS Registered™ Supplier Capability Evaluation (Non-Manufacturing)**

**CNBM INTERNATIONAL CORPORATION**

**D-U-N-S®: 54-539-2149**



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# Summary

## Company Overview

Company Name	CNBM INTERNATIONAL CORPORATION
Start Year	2004
Employee Size	390(Total)
Registered Capital	RMB 300,956,900
Current Shareholder	CNBM International Resources Co., Ltd. (100%)
Original Capital	RMB 10,000,000
Original Shareholder	China Construction Material & Equipment Import & Export Company (50%), Jinsong Zhang (50%)

## Credit Risk

According to its financial capacity and credit condition, subject was rated a D&B Rating of **4AA2**. Risk Index was rated at EMMA Score **3**, which means Below the Moderate Low Risk. Subject was rated a Paydex of **76**, indicating it pays its suppliers 6 days beyond terms.

## Supply Chain Capacity

HDBC collects information through telephone interviews and the on-site visit conducted by 3rd party accreditation companies. The information is applied in the scores that assigned to the 5 dimensions including Compliance, Organization, Operation, Quality Control and Delivery. After combined with Credit Health conditions based on EMMA Score, the supply chain capability index of subject is as followings:



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# 1. Company Overview

## 1.1 Basic Information

<b>Registration Name</b>	中建材国际贸易有限公司
<b>English Name</b>	CNBM INTERNATIONAL CORPORATION
<b>Business Address</b>	17 Floor, 4 Building, Business Center, 9 South Road, Haidian District, Beijing, China
<b>Postcode</b>	100048
<b>Telephone Number</b>	010-68796332
<b>Fax Number</b>	010-68796300
<b>Employee Size</b>	390(Total)
<b>US SIC Code</b>	5039 0000
<b>Industry</b>	Construction materials, nec

## 1.2 Current Investigation

Huaxia D&B China and the third-party accreditation company completed the onsite visit to CNBM INTERNATIONAL CORPORATION on May 18, 2018. During the visit, information collection and assessment have been conducted on its Compliance, Organization, Operation, Quality Control and Delivery.

During the current investigation, the following files have been verified by HDBC:

<b>File Name</b>	<b>Verification Status</b>
Business License	Verified
National Organization Code Certificate (If subject has applied the integration of business license and NOC certificate, "not related" could be chosen)	not related
Tax Registration Certificate (If subject has applied the integration of business license and NOC certificate, "not related" could be chosen)	not related
Lease Contract or Property Ownership Certificate of Office/Factory	Verified
License(s) of Engaged Business	Verified
Certificate of Personnel's in Key Position	Verified
Contract Review Policy	Verified
Internal Compliance/Audit Files	Verified
Employee Name Roster	Verified
Job Description File	Verified
Induction Training Plan	Verified
Induction Training Record	Verified
Organization Chart	Verified
Equipment List	Verified
Document Control Policy	Verified
Environment Safety Management Policy	Verified
Emergency Plan	Verified
Production or Operation Plan	Not Provided
Review Records for Plan Implementation	Verified
Quality Certificates	Verified
Product/Service List	Verified
Periodic Training Plan	Verified
Periodic Training Records	Verified
Performance Appraisal System	Verified
Customer List	Verified
Record of Customer Satisfaction Rate	Verified
Supplier List	Not Provided
Supplier On-Site Check Record	Verified

Supplier Onboard and Evaluation Policy	Verified
Supplier 8D Report Policy	Verified
Aftersales Service Record	Not Provided
Technician List	Not Provided
Vendor List of Express/Logistics	Verified
Performance Record of Express/Logistics Vendor	Not Provided

### 1.3 Credit Risk Assessment

#### D&B Rating

<b>D&amp;B Rating</b>	4AA2 (Previous 4AA2)	
<b>Financial Strength</b>	4AA	Registered Capital 85,000,000 - 449,000,000
<b>Composite Appraisal</b>	2	Composite Credit Appraisal - Good

#### D&B EMMA Score



#### EMMA Score Evaluation

Subject's EMMA score is mainly impacted by the following risk drivers:

- Subject has a long history of 14 years, contributing a lower risk level.
- Subject's registered capital is RMB 300,956,900, which is in the higher-level range, indicating a lower risk.
- Subject has an employee size of 390, which is in the higher range level, indicating a lower risk level.
- PAYDEX® of the subject/industry shows payment behavior of the subject/industry is good, indicating lower risk.

**EMMA Score**

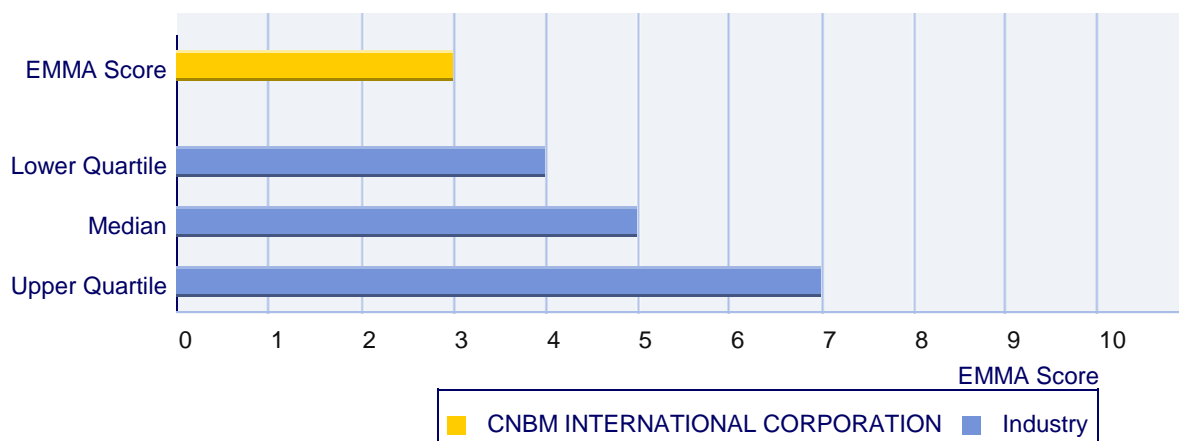
**3**

By evaluating all risk factors, the subject company is assigned with EMMA score of "3", indicating "Moderate Low Risk".

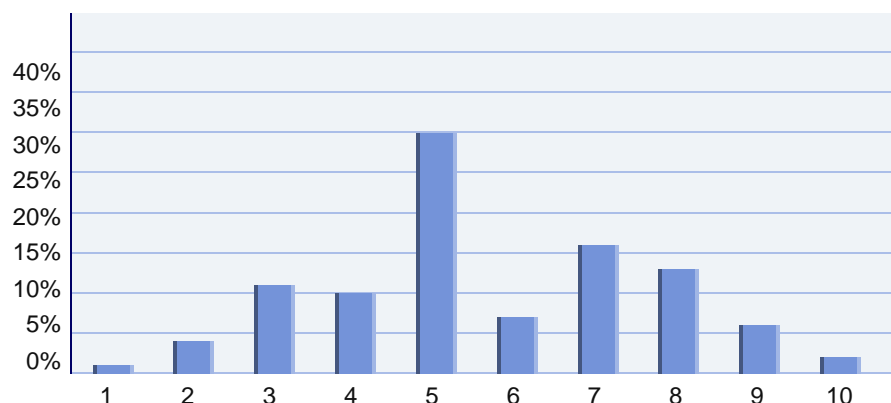
#### Industry Group Standard

<b>Industry Group Description</b>	Construction materials, nec	
<b>Industry Group EMMA Score Quartile Values</b>	Lower Quartile	4
	Median	5
	Upper Quartile	7

#### Company Risk Vs Industry Norm Chart



#### Distribution of EMMA Score in Huaxia D&B China's Database



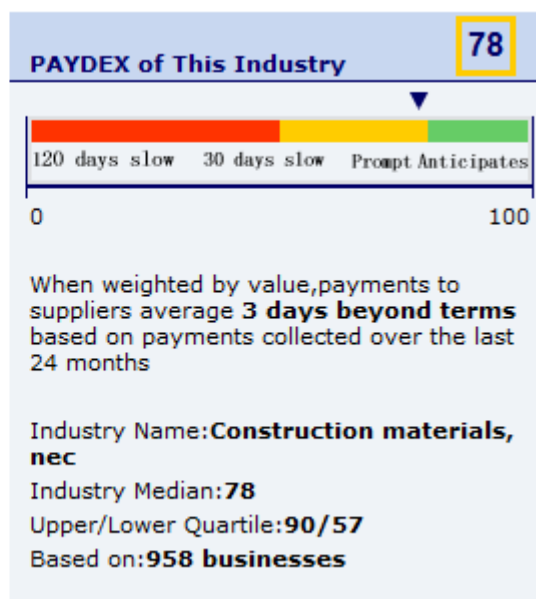
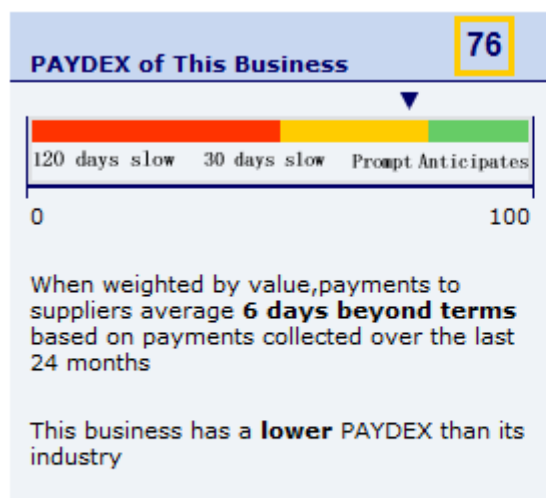
Score	Distribution
1	1%
2	4%
3	11%
4	10%
5	30%
6	7%
7	16%
8	13%
9	6%
10	2%

Note: please refer to the report appendix for the principle and major factors of Huaxia D&B China EMMA Score.

## 1.4 D&B Paydex

### D&B PAYDEX®

The D&B PAYDEX® is a unique indicator of payment performance weighted by the monetary value of the payment history as reported to D&B by trade references. A detailed explanation of how to read and interpret PAYDEX values can be found in the Appendices section of this report.



### D&B PAYDEX® KEY

- High risk of late payment (average of 30 to 120 days beyond terms)
- Medium risk of late payment (average of 30+ days or less beyond terms)
- Low risk of late payment (average of prompt to 30+ days sooner)



### Trade Payment Summary

Bands - Owed in Value RMB	No. of records	Sum of Owed Value RMB	Within terms	1-30 Days	31-60 Days	61-90 Days	91+ Days
>10,000,000	0	0	0%	0%	0%	0%	0%
1,000,000 - 9,999,999	1	2,000,000	100%	0%	0%	0%	0%
500,000 - 999,999	1	600,000	100%	0%	0%	0%	0%
100,000 - 499,999	0	0	0%	0%	0%	0%	0%
50,000 - 99,999	5	335,000	40%	60%	0%	0%	0%
<50,000	14	315,000	57.89%	5.26%	10.53%	10.53%	15.79%
<b>TOTAL</b>	<b>21</b>	<b>3,250,000</b>	<b>57.69%</b>	<b>15.38%</b>	<b>7.69%</b>	<b>7.69%</b>	<b>11.55%</b>

Note: Above Trade Payment Summary is derived by analysis of trade payment details within 24 months.

### Trade Payment Details (Max. 100 records displayed)

Date	Payment Status	Credit Limit	Owed in Value	Past Due	Payment Terms	Last Transaction
Aug 31, 2017	Prompt	2,000,000	25,000	0	Net 30	--
Jul 31, 2017	Slow 30-60	95,000	55,000	35,000	Net 30	--
Jun 30, 2017	Prompt	2,500	1,000	0	Net	--
Jun 24, 2017	Slow 30-120	95,000	25,000	15,000	Net 30	--
May 31, 2017	Prompt	2,000,000	600,000	0	Net 30	--
May 31, 2017	Prompt/Slow 120+	95,000	25,000	7,500	Net 30	--
Apr 26, 2017	Prompt/Slow 120+	95,000	30,000	7,500	Net 30	--
Mar 24, 2017	Prompt/Slow 120+	95,000	25,000	2,500	Net 15	--
Feb 23, 2017	Prompt/Slow 90+	95,000	25,000	2,500	Net 30	--
Jan 25, 2017	Prompt/Slow 60+	95,000	30,000	5,000	Net 30	--
Dec 19, 2016	Slow 30+	95,000	95,000	60,000	Net 30	--
Nov 24, 2016	Prompt	75,000	55,000	2,500	Net 30	--
Oct 20, 2016	Slow 30+	100,000	55,000	40,000	Net 30	--
Sep 30, 2016	Prompt	2,000,000	2,000,000	0	Net 30	--
Sep 22, 2016	Prompt	100,000	40,000	2,500	Net 30	--
Aug 29, 2016	Prompt	100,000	45,000	2,500	Net 30	--
Jul 31, 2016	Slow 90+	750	750	750	Net	--
Jul 28, 2016	Prompt	100,000	75,000	2,500	Net 30	--
Jun 30, 2016	Slow 60+	750	750	750	Net	--
Jun 30, 2016	Prompt	2,500	2,500	0	Net	--
Jun 28, 2016	Prompt	100,000	40,000	2,500	Net 30	--

(Amounts may be rounded to the nearest figure)



Note: The above payment record reflects how suppliers are paid by the subject company with regards to the terms granted. Slow-30, for example, indicates a 30-day delay based on the terms are taken. In some instance, payment beyond terms could be the result of quality issues of the product or loss of invoices, etc.

## 1.5 Supplier Risk Assessment Matrix

### Risk Assessment Matrix

PAYDEX	Risk Range		
	Low (EMMA 1 - 3)	Medium (EMMA 4 - 7)	High (EMMA 8 - 10)
PAYDEX $\geq$ 80	AA	BA	CA
80>PAYDEX $\geq$ 60	AB (Subject lies in this group)		BB
PAYDEX<60	AC	BC	CC

### Interpretation and Analysis of Risk Assessment Matrix

Classifications	Risk Level	Description	Credit Policy
Quality group	AA $\rightarrow$ AB	Business is sound, and the bills are paid promptly with good credit reputation.	Favorable credit policy can be granted with automatic approval.
Medium risk group	BA $\rightarrow$ BB $\rightarrow$ AC	Business is operated under medium risk, and some delay payment behaviors exist.	Appropriate credit policy is suggested with some manual review.
High risk group	CA $\rightarrow$ BC $\rightarrow$ CB	Business is operated under high risk, and some severe delay payment behaviors exist.	Relatively strict credit policy is suggested with detailed manual review.
Monitoring group	CC	Business is under high risk or with high possibility of windup, and the bills are unable to be paid in time.	Avoid credit sales. Cash settlement is suggested.

\*Risk levels are listed in ascending order from low risk to high risk.

According to the Risk Assessment Matrix, subject is rated as "AB", which represents the subject belongs to the quality group:

- The risk level of the subject is low, which reveals its business risk is relatively lower than the average level amid all Chinese enterprises;
- The PAYDEX® of subject/industry indicates that some delay payment behavior exists. However, the time and amount of the delay is relatively acceptable, thus its delay payment behavior is not severe;

Subject is rated as a high-quality company due to its sound operation, low risk level and good credit reputation. Even the subject/industry has some short-term delay payment behaviors, which might be caused by the specific industry character, subject is still recommended to be granted with relative favorable credit policy.



## 2. Registration Information and Company Structure

### 2.1 Registration Information

Registration Date	Aug 17,2004
Registration Authority	Beijing Haidian Administration for Industry & Commerce
Operation Status	open
Credibility Code	911101087662687640
License Expiry Date	Aug 16,2034
Registered Capital	RMB 300,956,900
Started Year	2004
Type of Business	a limited company
Registered Address	17/F, Building 4, Zhuyu Business Center, No.9, Shouti South Road, Haidian District, Beijing
Legal Representative	Jinsong Zhang (张劲松)
Business Scope	Contracts for foreign projects adapted to their strength, scale and performance; dispatched labor personnel required for the implementation of the above overseas projects; import and export of goods, import and export of goods, import and export of technology; sales of building materials, metal materials, auto parts, hardware, mineral products, chemical products, and chemical products. Chemicals and dangerous products), mechanical equipment, instruments and instruments, wood, paper, soil products, daily necessities, needles, Cereals, beans, potato, decoration design, home design; technology development; exhibition; information consulting (without intermediary services); information services in the second category of value-added telecommunications services (limited to Internet information services) (Internet information services are free of news, publishing, education, medical care, medicine and medical instruments, and public bulletin of electronic services) (the validity period of the telecom and information service business license) By 2022, 06 04 months). (enterprises should independently select business projects and carry out operational activities according to law; carry out operation activities according to the approved projects according to the approval of the relevant departments according to the approval of the relevant departments; do not engage in the business activities of the municipal industrial policy prohibiting and restricting projects.)
Annual Inspection	The 2017 annual report of the subject was published on May 16, 2018.

### 2.2 Shareholding Structure and Historical Changes

#### Shareholding Structure

Name	Region/Country	Shareholding Proportion	Investment Mode	Paid-up Rate
CNBM International Resources Co., Ltd.	China	100	Cash	Fully Paid
<b>Total</b>		<b>100%</b>		

#### History Changes

##### Name Changed

From:	BeiJing WanShangLian International Corporation	
To:	Beijing Zhongjian Hengxin International Trade Co., Ltd.	On(in) Mar 16,2005



To:	China Building Materials International Trade Co., Ltd. (Current Name)	On(in) Jun 25,2008
<b>Registered Address Changed</b>		
From:	5/F, Longfan Building, No.3, Nonlishi Road, Xicheng District, Beijing	
To:	17/F, Building 4, Zhuyu Business Center, No.9, Shouti South Road, Haidian District, Beijing (Current Registered Address)	On(in) Sep 01,2008
<b>Shareholders Changed</b>		
From:	China Construction Material & Equipment Import & Export Company (50%), Jinsong Zhang (50%)	
To:	Sino-mat Group Import & Export Company (50%), Jinsong Zhang (50%)	On(in) Feb 02,2005
To:	Sino-mat Group Import & Export Company (51%), Jinsong Zhang (49%)	On(in) Apr 21,2005
To:	Sino-mat Group Import & Export Company (51.00%), Jinsong Zhang (42.10%), Others (6.90%)	On(in) Jul 20,2006
To:	Sino-mat Group Import & Export Company (51.00%), Jinsong Zhang (43.10%), Others (5.90%)	On(in) May 30,2007
To:	Sino-mat Group Import & Export Company (54.00%), Jinsong Zhang (37.70%), Others (8.30%)	On(in) Sep 29,2007
To:	Sino-mat Group Import & Export Company (54.00%), Jinsong Zhang (37.95%), Others (8.05%)	On(in) Oct 22,2007
To:	Sino-mat Group Import & Export Company (54.00%), Jinsong Zhang (38.20%), Others (7.80%)	On(in) Nov 27,2007
To:	Sino-mat Group Import & Export Company (81.60%), Jinsong Zhang (15.28%), Others (3.12%)	On(in) Apr 05,2008
To:	China National Building Materials & Equipment Import & Export Corporation(81.60%), Wang Xinhua(4.67%), Pu Chaomei(3.80%), Wang Yunfei(3.80%), Cao Xuchu(0.80%), Liu Tong(0.80%), Luo Zhenli(0.80%), Zhang Lina(0.30%), Wang Ligang(0.24%), Men Qingping(0.20%), Chen Zhan(0.20%), Chen Danfeng(0.15%), Wang Lihe(0.12%), Wang Zeying(0.12%), Song Jun(0.10%), Zhang Wei(0.10%), Wang Lanju(0.10%), Yan Ping(0.10%), Wang Wei(0.10%), Ma Suxia(0.10%), Wang Xue(0.10%), Lv Futeng(0.10%), Liu Yanping(0.10%), Zhang Xian(0.10%), Yang Angming(0.10%), Lin Huan(0.10%), Xu Wenchao(0.10%), Li Xiaolong(0.10%), Tu Yanping(0.10%), Wang Tengfei(0.10%), Gao Hongwei(0.10%), Wang Jing(0.10%), Feng Shuo(0.10%), Tang Haitao(0.10%), Yan Gang(0.10%), Du Juan(0.10%), Chen Yongbing(0.10%), Yang	On(in) 2009
To:	China National Building Materials & Equipment Import & Export Corporation(81.60%),Pu Chaomei(3.80%),Wang Yunfei(3.70%),Wang Xinhua(2.85%),Cao Xuchu(0.70%),Liu Tong(0.70%),Luo Zhenli(0.70%),Zhang Lina(0.30%),Chen Zhan(0.30%),Guan Yijing(0.25%),Wang Dongyu(0.25%),Wang Ligang(0.24%),Chen Yongzhi(0.20%),Men Qingping(0.20%),Wang Lihe(0.20%),Song Jun(0.20%),Zhang Wei(0.20%),Liu Yanping(0.20%),Yang Kunming(0.20%),Xu Wenchao(0.20%),Chen Yongbing(0.20%),Huang Xin(0.19%),Wang Lanju(0.15%),Wang Xue(0.15%),Zhang Zhen(0.15%),Zhang Xian(0.15%),Wang Zeying(0.12%),Yan Ping(0.10%),Yu Ying(0.10%),Ma Suxia(0.10%),Lei Shuming(0.10%),Lin Huan(0.10%),Li Xiaolong(0.10%),Tu Yanping(0.10%),Wang Tengfei(0.10%),Gao Hoongwei(0.10%),Wang Jing(0.10%),Feng Shuo(0.10%),Tang Haitao(0.10%)	On(in) Jul 22,2011

To:	China National Building Materials & Equipment Import & Export Corporation (81.60%), Beijing Yizehai Management Consulting Co. (18.40%)	On(in) Oct 25,2011
To:	China National Building Materials & Equipment Import & Export Corporation (100%)	On(in) Dec 09,2015
To:	CNBM International Resources Co., Ltd. (100%) (Current Shareholders)	On(in) Jan 20,2017
<b>Capital Changed</b>		
From:	RMB 10,000,000	
To:	RMB 20,000,000	On(in) Oct 22,2007
To:	RMB 50,000,000	On(in) Apr 15,2008
To:	RMB 75,000,000	On(in) Jan 02,2009
To:	RMB 100,000,000	On(in) Dec 24,2010
To:	RMB 150,000,000	On(in) Jul 22,2011
To:	RMB 300,956,900(Current Capital)	On(in) Dec 26,2014
<b>Legal Representative Changed</b>		
From:	Suhua Wu	
To:	Jinsong Zhang (Current Legal Representative)	On(in) Dec 24,2010

## 2.3 Family Tree

### Linkage Up

#### Parent Company

<b>D-U-N-S</b>	54-486-5546
<b>Company Name</b>	CNBM International Resources Co., Ltd.
<b>Chinese Name</b>	中建材国际物产有限公司
<b>Address</b>	1/F, Building 1, No.251, Yaohua Road, Free Trade Zone, Shanghai, China
<b>Tel</b>	-
<b>Fax</b>	021-63236586
<b>Line of Business</b>	Subject is mainly engaged in building materials and other products import and export business.
<b>Registered Capital</b>	RMB 3,000,000,000
<b>Type of Business</b>	A limited company
<b>Year of Establishment</b>	1996
<b>Background Introduction</b>	-
<b>Shares held in subject</b>	100%

### Linkage Down

#### Affiliates

<b>D-U-N-S</b>	42-095-8098
<b>Company Name</b>	CNBM Zhongyan Technology Co., Ltd.
<b>Chinese Name</b>	中建材中岩科技有限公司
<b>Address</b>	No.1, Guanzhuang Dongli, Chaoyang District, Beijing, China
<b>% owned by subject</b>	5%
<b>D-U-N-S</b>	53-096-3064
<b>Company Name</b>	Anguo Zhongjian Nonwovens Co., Ltd.
<b>Chinese Name</b>	安国市中建无纺布有限公司

<b>Address</b>	South of Zilou Village, Anguo, Hebei, China
<b>% owned by subject</b>	31.79%



## 3. PRINCIPAL(S)

### 3.1 Main Principal(s)

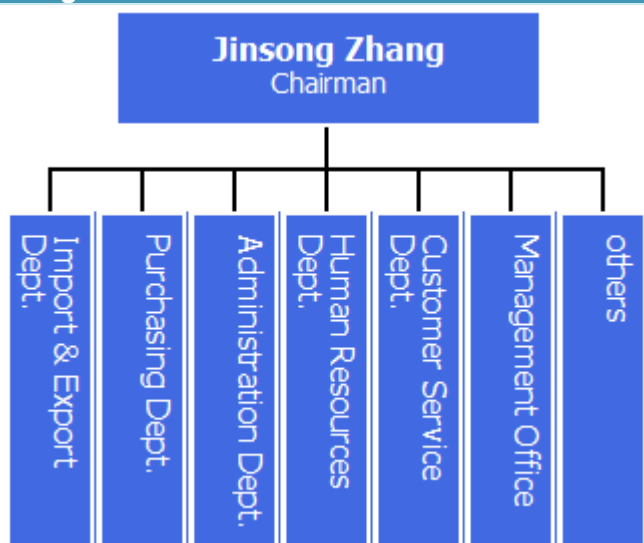
#### Jinsong ZHANG

<b>Position</b>	Chairman/Legal Representative	<b>Daily Operation</b>	Yes
<b>Relevant Work Experience</b>	5 Year+	<b>Area of Responsibility</b>	Business strategy
<b>Qualification and Title</b>	-	<b>Educational Background</b>	-

#### Tong LIU

<b>Position</b>	General Manager	<b>Daily Operation</b>	Yes
<b>Relevant Work Experience</b>	5 Year+	<b>Area of Responsibility</b>	Overall management
<b>Qualification and Title</b>	-	<b>Educational Background</b>	-

### 3.2 Organization Chart

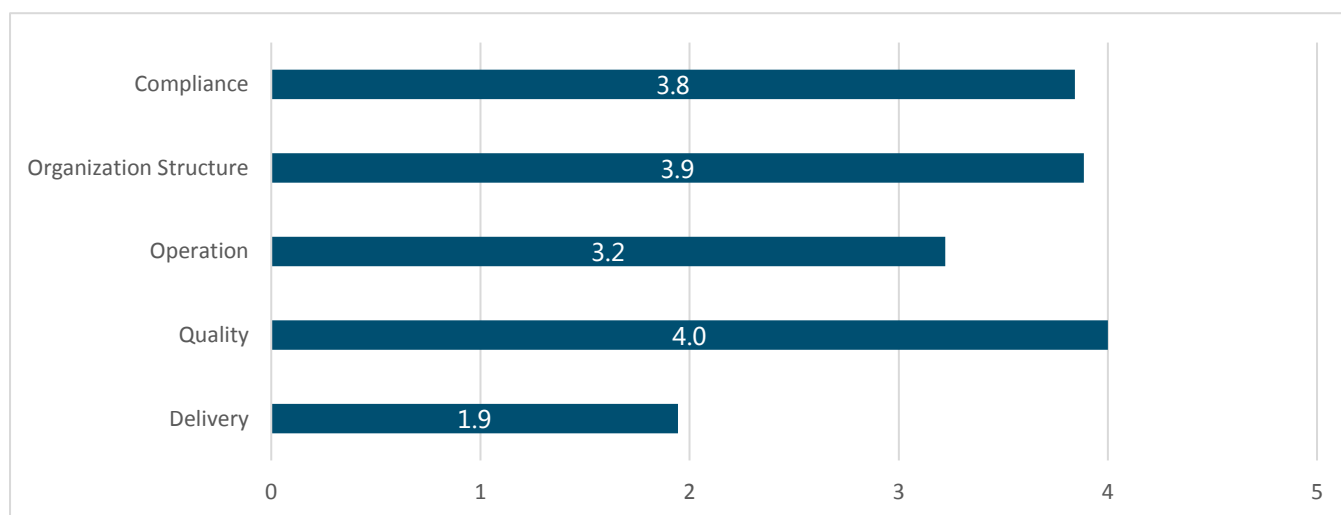




## 4. Supply Chain Capability

### 4.1 Supply Chain Performance Index

According to the telephone interview by HDBC and the on-site check conducted by accreditation companies, 5 dimensions including compliance, organization structure, operation, quality and delivery on supply chain capacity of subject have been rated. Detail of the index is as followings:



### 4.2 Compliance

#### Checklist and Score

Item	Details	Score
Does the company own legal business license, building lease contract, organization code, etc.?	All documents were provided	5
Licenses regarding the business scope of subject	Not Applicable	N/A
Match status between the information in licenses and the actual business scope	Line of business is within the business scope in the license	5
Certificates of key staff	All related information is provided	5
Compliance department or team	Not provided	0
Contract review policy	Contracts are reviewed by sales/purchase leaders	2
Documents of compliance or internal audit management policy	Yes	5
Administration/criminal penalty records within 5 years	No	5
Adverse media within 2 years	No	5
Bribery or fraud information within 5 years	No	5
Does the principles have government background?	No	5



### 4.3 Organization Structure

#### Checklist and Score

Item	Details	Score
Employee Name Roster	Provided	5
Job Description documents	Description documents are available for all positions	5
Has the company made specific training plan for different positions?	Only general training plan is available	2
Training and related records	Trainings are provided to staff, while related records are available	5
Organization Chart	Provided	5
Is the cubical status in accordance with the actual staff number of different teams?	Office cubical status is in accordance with the actual number of staff	5
Does subject use dispatch or outsourced staff?	No	5
Outsourcing status of subject's business	No business was outsourced	5
Status of R&D department	No	0

### 4.4 Operation

#### Checklist and Score

Item	Details	Score
Equipment List	Provided	5
Does subject apply IT system to manage or control data or progress?	Yes	5
Regulation or guideline regarding the historical documents	Regulation or guideline was built about document disposing	5
Fitness and Safety of the Manufacture Environment	The environment is comfortable	5
Environment and safety management system	Not Related	N/A
Emergency Plan and the Plan Drill	Emergency plan and procedure were in place and were drilled regularly	5
Do the customers include global/China Top500 companies in latest 3 years, multinational enterprises or listed companies?	Only include subsidiaries/related companies of the Top 500	3
Production/operation plan	Not provided	0
Checking process or records during the implementation of plans	Not Related	N/A
Record and files prepared after completion of plans	Records was kept and related document was provided	5

### 4.5 Quality Control

#### Checklist and Score

Item	Details	Score
Has subject obtained certificates relating to its business scope?	Yes	5
Is product/service list provided?	Yes	5
Quality Department and Quality Control Employee	No	0

Training plans	Specific training was provided to employees in different departments	5
Is any training records available?	Yes	5
Is performance appraisal system established?	Yes	5
Has project manager policy been established? And the project manager shall be endowed with enough coordination authority to monitor project progress and activity.	Yes	5
Customer list and basic information	Customer list was provided as well as their basic information	5
Is any team established for customer service or complaint settling?	Yes	5
Monitoring and Analysis of Customer Satisfaction	Improvement measures have been taken according to the satisfaction and complaint information of customers	5
Supplier list and basic information	No	0
Supplier on-site check policy	Procedure and record of supplier on-site check were both available	5
Supplier Selecting and Reviewing Method	Different assessment criteria were applied for different suppliers according to risk rating	5
Supplier Performance Management	Totally conducted	5
Does subject insist its key supplier get certified	No related information was available	0

#### 4.6 Delivery

##### Checklist and Scores

Item	Details	Score
Aftersales or technology support service	No	0
Actions as per customer satisfactory and customer complaint record after sales	No record was available	0
Is batch tracing policy established, so as to trace from the product/service to detail internal process?	Yes	5
Is subject able to provide the list of technicians?	No	0
Name list and ticket records of logistic vendors	List and ticket records was provided	5
Timeliness ratio of logistic vendors	No	0



## 5. Production & Operation

### Line of Business

Subject is mainly engaged in the sales of building materials. Subject was awarded ISO9001:2015, Employment Practice Base, Tax Credit A Class Enterprise, Export (Refund) Tax Enterprises, 2015-2016 Annual Youth Civilization Unit, Audited Supplier, Advanced Grass-roots Party Organization, Advanced Group and 2010 China Building Materials Enterprises Top500 certificate. Currently, it owns 420 sets office equipment.

Subject is entitled to I/E Rights. Subject's products are both sold in domestic and oversea market. Its export country/region mainly include Japan, Brazil, Iran, United States and India. Its selling settlement methods include T/T. Subject's major customer includes Baosteel Group Co., China Construction Company Limited Middle East Co., Ltd. etc.

Subject's purchasing is both at home and abroad. import country/region includes South East Asia. Subject's major suppliers include Changzhou Beiyang Building Material Co., Ltd., Beijing New Building Materials Public Limited Company etc. Purchasing settlement methods are usually based on T/T.

### Output

Product	Output	Year
Building materials	4,357 items	2017

### Main Equipments

Equipment	Number	Made In
Computer	400	China
Printer	20	Japan

### Warehouse and Logistic

Warehouse Address	Floor Space	Occupation Type
-	-	-

Logistic Vendor(s)	DUNS Number
-	-

### Certificates and Licenses

During the visit of HDBC to subject company, the certificates and licenses of subject have been provided, include:

Certificates:

Certificate	Agency Name	Valid From	Valid Until
ISO9001:2015	SGS-CSTC Standards Technical Services Co., Ltd.	2010/05/19	2019/05/18

**Other Certificates:**

<b>Certificates</b>	<b>Issued by</b>	<b>Issue Time</b>
Employment Practice Base	University of International Business & Economics	-
Tax Credit A Class Enterprise	-	-
Export (Refund) Fax Enterprises	-	-
2015-2016 Annual Youth Civilization Unit	Communist Youth League Central	-
Audited Supplier	China Manufacturing Net	-
Advanced Grass-roots Party Organization	China Building Materials Group Co., Ltd Party Committee	2014/06
Advanced Group	China Building Materials Group Co., Ltd	2013/06
Advanced Group	China Building Materials Group Co., Ltd	2011/06
2010 China Building Materials Enterprises Top500	China Building Material Enterprise Management Association	2010/09/16

**Employee Size**

Employee Size **390**

**Major Functional Departments**

Import & Export Dept.	Purchasing Dept.
Administration Dept.	Human Resources Dept.
Customer Service Dept.	Management Office
Others	

**Key Events and Development Plan**
**Key Events**

<b>Date</b>	<b>Event</b>
-	-

**Development Plan**

-



## 6. Sales and Procurement

### 6.1 Sales

#### Sales Territory

Area	Amount Percent	Region/Country
Domestic	-	Beijing
		Japan
		Brazil
Overseas	-	Iran
		United States
		India

#### Major Customers

Name	DUNS	Area
Baosteel Group Co.	-	Domestic
China Construction Company Limited Middle East Co., Ltd.	-	Overseas

#### Customer Reference

Due to lack of access to specific customer contact, no customer comment was obtained during current investigation.

### 6.2 Procurement

#### Procurement Territory

Area	Amount Percent	Region/Country
Domestic	-	nationwide
Overseas	-	South East Asia

#### Major Suppliers

Name	DUNS	Area
Changzhou Beiyang Building Material Co., Ltd.	54-506-8165	Domestic
Beijing New Building Materials Public Limited Company	65-461-5640	Domestic

#### Supplier Reference

Due to lack of direct contact with suppliers, no supplier comment was obtained during current investigation.

### 6.3 China Customs Import and Export Data

#### HS Code

270112	Unmanufactured type of coking coal (whether pulverized)
270210	Lignite, whether pulverized, but not agglom
270400	Coke or semi-coke (coal, lignite or peat is made, whether forming)
721070	Iron and non-alloy steel products, wide sheets, width $\geq 600$ mm, thickness
854140	Light emitting diodes

HS Code's full name is International Convention for Harmonized Commodity Description and Coding System, which is a multipurpose international trading commodity classification catalog. Abbreviation: Harmonized System, i.e. HS. The above HS Code are listed based on products of subject that have the top 5 import/export values in the latest 12 months.

**Customs Rating:** Enterprise with outstanding credit

#### Transport Type

	2015
Import	Motor Vehicle Transportation, River-Sea Transportation, Air Transport
Export	Air Transport, River-Sea Transportation, Railway Transportation, Motor Vehicle Transportation

#### Trade Type

	2015
Import	Ordinary Trade
Export	Others, Ordinary Trade

#### Import & Export Value

	2015
Import	USD 112,143,949
Export	USD 506,078,981

#### Main Import & Export Country/Region

Import Country/Region	Export Country/Region
	Japan
	Brazil
South East Asia	Iran
	United States
	India

The above data are provided with the authorization of China General Administration of Customs.



## 7. Business Location

### 7.1 Principle Place of Business

<b>Local Description</b>	a prime commercial area
<b>Land Area</b>	2137 sqm
<b>Used as</b>	Office
<b>Occupation Type</b>	Rents
<b>Floors</b>	Office is on the 17th floor.

### 7.2 Location and Surrounding Environment Information

#### Local Information Confirmation

During the current investigation, Huaxia D&B China visited and verified the office of subject that located in 17/F, Building 4, Zhuyu Business Center, No.9, Shouti South Road, Haidian District, Beijing on May 18, 2018. It is confirmed that the location information of subject is in accordance with the provided information.

#### Geographic Information

Subject is in Shouti South Road, Haidian District, Beijing. It is learned from a third party that the area, which is for both commercial and residential use, is surrounded by several communities and general companies.

#### Traffic Condition

As is obtained by HDBC, the crow-fly distance between subject company and the closest metro station is about 120 meters, indicating a good traffic condition.

### 7.3 Other Places of Business

No information about the branch of subject is obtained during the current investigation.





## 8. Finance & Banking

### 8.1 Financial Data

Please note that any financial information (such as financial statements) included in this report was obtained with the company's consent or from the stock exchange. If no financial information is provided in this report, it is because the company did not provide its consent to have such information disclosed. Pursuant to the Interim Regulations on the Public Disclosure of Enterprise Information, issued by the State Council and effective from 1 October 2014, companies will no longer be required to submit their financial statements to the Administration of Industry and Commerce (AIC). Instead, only limited financial figures of the company will be reported to the AIC, and such figures will be made available in reports only if the company itself has consented to the disclosure of such financial figures. These new requirements affect all company financial information for the 2013 financial year and onward, and as such, financial statements should no longer be available in any reports for the 2013 financial year and onward, unless the company itself has provided such statements and consented to the disclosure of such statements, or the company's financial statement has been published on a stock exchange.

### Financial Comments

- According to the subject, its operation revenue in 2017 was RMB 5,790,044,650.97, and its total profit was RMB 35,402,286.43.
- Subject's latest financial statements could not be obtained from this investigation, so there was no financial analysis in the report.

### 8.2 Banking Information

<b>Account Bank</b>	Bank of China Beijing Chegongzhuang Sub-branch
<b>Account Number</b>	349356014859



## 9. Compliance

### 9.1 Compliance Overview

<b>Does Subject Deal with Government Entities?</b>	No
<b>Does Any Management of Subject Have Government Background?</b>	No
<b>Fraud &amp; Corruption Information</b>	During the current investigation, as is confirmed with subject and scanned from the internet sources, no fraud or corruption information is obtained from subject.
<b>Does Subject Have Compliance Team?</b>	No
<b>Litigation Records within 2 Years</b>	0
<b>Administration Penalty Records within 5 Years</b>	0
<b>Media Record within 2 Years</b>	3

### 9.2 Litigation Records

As of May 24, 2018, HDBC has searched the China Court website, website of local court in the place where subject is located, major domestic courts websites as well as our internal China court database, but no related court records can be found against the subject within 2 years.

Remark: The above-mentioned channels are currently publicly available ones to search for the court records against China enterprises. However, due to lack of a centralized database in mainland China that covers all Chinese enterprises' litigation records, partial cases might not be available.

### 9.3 Administration Penalty Records

As of May 24, 2018, HDBC has tried collecting information via telephone-interview and internet-search, but no related administrative penalty record can be found against the subject.

### 9.4 Media Records

<b>Publication</b>	Online Information
<b>Date</b>	Oct. 19, 2017
<b>News</b>	Internet-On Aug. 25, Nanchang municipal government signed a strategic cooperation agreement with CNBM (one of Fortune Global 500) and Jinxian County signed a cooperation agreement with BNBM Group and Triumph Science & Technology Co., Ltd.; on Aug. 22, Jinxian County signed a Framework Agreement on Strategic Cooperation and an Investment Agreement on Medical Appliance Industrial Base Integration of Industry and Finance Project with Nanchang Industrial Holding Group; Jinxian County signed a cooperation agreement with China Building Material Test & Certification Group Co., Ltd. and CNBM International Corporation.
<b>Linkage</b>	<a href="http://news.163.com/17/1019/04/D13712BJ00018AOP.html">http://news.163.com/17/1019/04/D13712BJ00018AOP.html</a>
<b>Publication</b>	Online Information

<b>Date</b>	Sep.19, 2017
<b>News</b>	jinxian.gov.cn- On Aug. 25, Jinxian County signed a strategic cooperation agreement with BNBM Group and Triumph Science & Technology Co., Ltd. (subsidiaries of CNBM) and then held a signing ceremony for its cooperation agreement with China Building Material Test & Certification Group Co., Ltd. and CNBM International Corporation (subsidiaries of CNBM).
<b>Linkage</b>	<a href="http://www.jinxian.gov.cn/zwyw/31765.jhtml">http://www.jinxian.gov.cn/zwyw/31765.jhtml</a>
<b>Publication</b>	Online Information
<b>Date</b>	Apr.26, 2017
<b>News</b>	Internet-A few days ago, 6 enterprises (e.g. CNBM International Corporation and BBMG Commercial & Trading Co., Ltd.) were awarded as 'Beijing Foreign Trade Comprehensive Service Demonstration Enterprise' and provided several support policies and service measures such as having priority in obtaining leading funds for foreign trade development, and the relevant information consulting; and support of guarantee service platforms.
<b>Linkage</b>	<a href="http://news.sina.com.cn/o/2017-04-26/doc-ifyetstt3475470.shtml">http://news.sina.com.cn/o/2017-04-26/doc-ifyetstt3475470.shtml</a>



## Office



## Meeting Room



## Reception Desk





## Appendix

### D&B EMMA Score

**D&B EMMA Score (Emerging Market Mediation Alert Score)** is a risk assessment model developed for emerging market countries. It is a score developed by data profiling approach and statistical modeling, which predicts the possibility of a business in perilous status of instability or unreliability, such as poor financials, delay payment, stale inventory, abnormal operational status, etc. The EMMA Score provides you with a quick assessment of a business' risk standing, and when used together with other information, allows you to make better risk decisions.

The EMMA Score is based on a scale of 1 to 10, where 1 represents a lower risk and 10 a higher risk.

EMMA Score for China is initially rolled out in May 2009, derived from the sample analysis of millions of company records. When using the Score to make individual applicant decisions, a customized version of this table based on an analysis of the Score against your customer account portfolio is recommended. It does not necessarily mean doing business with a company, which is assigned with higher Risk Score, will result in increased risk.

Considering the particularity of Chinese business environment and in order to make EMMA Score analyze and reflect risk factors of Chinese enterprises more appropriately, HDBC conducted an optimization and adjustment toward EMMA Score in the first half of 2012, combined PAYDEX<sup>®</sup> to appraisal model as an important risk evaluating dimension and will try harder to deeply reflect the internal factors of enterprise risk. The optimized EMMA Score makes the scores more scientifically and effectively reflect the risk characteristics of current China as an emerging market and more objectively and deeply reflect risk level of Chinese enterprises.

EMMA Score for China is calibrated on regular basis following D&B Global Modeling Methodology that captures business environmental change in China caused by macro economy shift and particular systematic events.

Note: The "Credit Health" score in the Summary part is mapped from the EMMA Score assigned to subject company. The mapping rule is as followings:

EMMA Score	Credit Health	EMMA Score	Credit Health	EMMA Score	Credit Health
1	5.0	5	3.0	9	1.0
2	4.5	6	2.5	N/A	0.5
3	4.0	7	2.0	10	0
4	3.5	8	1.5		

### EMMA Score Commentary

Risk Range	EMMA Score	% of Report in Database	% of High Risk Business	Commentary
Low Risk Scores	1-3	28.9%	5.7%	Lower Risk Range
Medium Risk Scores	4-7	56.7%	9.1%	Average Risk Range
High Risk Scores	8-10	14.4%	36.4%	High Risk Range

#### The Key Drivers of the EMMA Score include the following:

##### Business Information

- Business Type
- Line of Business
- Employee Size
- Sales Territory
- Registered Capital
- Year of Establishment
- History Status
- Property Ownership

##### Geographical Information

- Region & Province

##### Public Record

- Number of Negative Record

##### Payment Information

- Percentage of Overdue Payment
- Company/Industry PAYDEX®

#### EMMA Score Application

- *Low EMMA Score* - May proceed to process the applicant quickly with minimal or no manual review depending on the extent of score validation analysis.
- *Medium EMMA Score* - Recommend a manual review of the applicant based on the applicant's capacity, your internal policy and risk tolerance.
- *High EMMA Score* - Requires thorough manual review of potential decline, or approval depending on the applicant's capacity, your internal policy and risk tolerance.

#### Supplier Assessment Matrix Database

##### Risk Matrix Sample Distribution

PAYDEX	Risk Range		
	Low	Medium	High
PAYDEX ≥ 80	13.6%	12.6%	0.5%
80 > PAYDEX ≥ 60	15.2%	28.7%	1.7%
PAYDEX < 60	0.1%	15.4%	12.2%

##### Possibility of High Risk Enterprise

PAYDEX	Risk Range		
	Low	Medium	High
PAYDEX ≥ 80	5.8%	8.4%	9.1%
80 > PAYDEX ≥ 60	5.6%	8.4%	14.5%
PAYDEX < 60	5.6%	11.1%	40.4%

#### Interpretation and Analysis of Risk Assessment Matrix

Classifications	Risk Level	Description	Credit Policy
Quality group	AA→AB	Business is sound, and the bills are paid promptly with good credit reputation.	Favorable credit policy can be granted with automatic approval.
BA→BB→AC	BA→BB→AC	Business is operated under low risk, and some delay payment behaviors exist.	Appropriate credit policy is suggested with some manual review.
High risk group	CA→BC→CB	Business is operated under high risk, and some severe delay payment behaviors exist.	Relatively strict credit policy is suggested with detailed manual review.



Monitoring group CC

Business is run under high risk or with high possibility of windup, and the bills are unable to be paid in time.

Avoid credit sales. Cash settlement is suggested.

\*Risk levels are listed in order of risk from low to high.

Risk Assessment Matrix is the tool for investigating the insight of subject combined with EMMA Score and PAYDEX?. EMMA Score can indicate the risk level of subject. With the help of PAYDEX?, one can also further analysis subject's risk and find out the internal factors causing risks based on the payment records of subject. In summary, the assessment matrix can make further insightful analysis towards the enterprises with similar EMMA Scores.

When using EMMA Score and Risk Assessment Matrix, the combination of other information, such as internal assessment policy of enterprise, commercial information provided by HDBC, and feedback from the people who directly contacts with subject, etc., is recommended. With these information, it will allow you to be more convenient to make risk decisions.

## D&B Rating

### D&B Rating Interpretation Tables

Financial Strength			Composite Credit Appraisal				
Net Asset	Registered Capital	Amount(RMB)	Strong	Good	Fair	Poor	Undetermined
5A	5AA	> 450,000,000	1	2	3	4	-
4A	4AA	85,000,000 - 449,999,999	1	2	3	4	-
3A	3AA	8,500,000 - 84,999,999	1	2	3	4	-
2A	2AA	6,500,000 - 8,499,999	1	2	3	4	-
1A	1AA	4,500,000 - 6,499,999	1	2	3	4	-
A	AA	2,500,000 - 4,499,999	1	2	3	4	-
B	BB	1,750,000 - 2,499,999	1	2	3	4	-
C	CC	1,000,000 - 1,749,999	1	2	3	4	-
D	DD	650,000 - 999,999	1	2	3	4	-
E	EE	450,000 - 649,999	1	2	3	4	-
F	FF	300,000 - 449,999	1	2	3	4	-
G	GG	200,000 - 299,999	1	2	3	4	-
H	HH	< 200,000	1	2	3	4	-

Alternate Ratings	Explanation					
N	Financial Strength is negative			3	4	-
O	Financial Strength is undisclosed	1	2	3	4	-
NB	New Business: Less than 24 months	1	2	3	4	-
NQ	Out of Business: Business has ceased to trade				4	
BR	Branch or division location					
INV	Investigation is undergoing					

## Explanation of PAYDEX®

score of 80 denotes that payments reported to D&B have generally been made within terms. Scores over 80 indicate that payments reported to D&B have been made earlier than terms. The chart below outlines the specific 0-100 score and what it means.

<b>D&amp;B PAYDEX®</b>	<b>Payment Habit</b>
<b>100</b>	<b>Anticipate</b>
<b>90</b>	<b>Discount</b>
<b>80</b>	<b>Prompt</b>
<b>70</b>	<b>15 days beyond terms</b>
<b>60</b>	<b>22 days beyond terms</b>
<b>50</b>	<b>30 days beyond terms</b>
<b>40</b>	<b>60 days beyond terms</b>
<b>30</b>	<b>90 days beyond terms</b>
<b>20</b>	<b>120 days beyond terms</b>
<b>0-19</b>	<b>Over 120 days beyond terms</b>
<b>UN</b>	<b>Unavailable</b>

## Customs Rating

According to the Measures of the Customs of the People's Republic of China on the Classified Management of Enterprises (hereafter "the Measures"), China General Administration of Customs has classified custom supervision category into 5 classes, which are AA, A, B, C and D. Enterprises are assessed and classified based on if they comply with laws, administrative regulations, custom rules, related anti-corruption stipulations and operational management conditions, supervisory and statistic custom records and etc.

<b>Customs Class</b>	
<b>AA Class</b>	Enterprise with outstanding credit verified by the customs, suitable for correspondingly easy clearance measures.
<b>A Class</b>	Enterprise with good credit, suitable for generally easy clearance measures.
<b>B Class</b>	Enterprise with average credit, suitable for routine management.
<b>C Class</b>	Enterprise with poor credit, suitable for averagely close supervision measures.
<b>D Class</b>	Enterprise with rather poor credit, suitable for close supervision measures.

According to the notification published by China General Administration of Customs on Nov. 19, 2014 on the implementation of Interim Measures of the Customs of the People's Republic of China for the Administration of Enterprise Credit, the customs has started classifying companies into the levels of Authorized Enterprise, Average Credit Enterprise and Poor Credit Enterprise based on their credit status as of Dec. 1, 2014. According to the rules of "the Measures", companies of AA Class are classified as High Grade Authorized Enterprise; A Class as Averagely Authorized Enterprise; B Class as Average Credit Enterprise; C and D Classes are to be reassessed accordingly. If companies of C and D Classes are rated as Poor Credit enterprise, the application period of credit level will remain the same as that of C Class and D Class.

Huaxia D&B China will timely organize the information disclosed by China General Administration of Customs.

## Glossary of Terms

### D-U-N-S Number

The Data Universal Numbering System (D-U-N-S) is a standard for keeping track of companies all over the world. D-U-N-S number is a unique nine-digit code assigned to each company worldwide.

**Standard Industrial Classification (SIC)**

The Standard Industrial Classification (SIC) system was first developed by the U.S. Government and has been widely adopted as the standard coding system used to define and analyze industry structure.

**Parent Company**

A parent company is a company holding more than 50% equity of subject.

**Subsidiary Company**

A subsidiary is a company with more than 50% equity owned by subject.

**Affiliated Company**

An affiliated company is a company with 50% equity or less owned by subject.

**Branch**

A Branch is a secondary location for which its headquarters has legal responsibility. Typically, a branch is at a separate location. However, a branch can be located together with its headquarters or sister branch, provided they have unique, separate, and distinct operations. Branches often have secondary names of trade styles, but the branch primary business name must be identical to its headquarters' primary name.

--End of the Report--